



Self Assessment Questionnaire

	Yes	No
If you were looking to buy a business would you buy yours?	<input type="radio"/>	<input type="radio"/>
If you were looking for a job would you want to work in your business?	<input type="radio"/>	<input type="radio"/>
If you were a client would you recommend your business to others?	<input type="radio"/>	<input type="radio"/>
If you had to sell your business tomorrow, would you get a good price?	<input type="radio"/>	<input type="radio"/>
If your business were a sports team would it win the grand final?	<input type="radio"/>	<input type="radio"/>
If you could not work in your business for a period of time, would it remain viable? i.e do you have key staff who can manage your business for you	<input type="radio"/>	<input type="radio"/>
Do you have a vision and mission statement that truly defines to the staff and clients what it is that your business sets out to achieve?	<input type="radio"/>	<input type="radio"/>
Have you reviewed (benchmarked) in the past 6 months how well your business is performing, compared with other like businesses?	<input type="radio"/>	<input type="radio"/>
Does your business excite you today as much as it did when you first began?	<input type="radio"/>	<input type="radio"/>
Does your business have a fully systemised approach to your operations?	<input type="radio"/>	<input type="radio"/>
In the next 2-3 years do you intend to		
A) Rapidly expand your turnover and profit (greater than 15 % p.a.)	<input type="radio"/>	<input type="radio"/>
B) Maintain your current position (Requires approx 6% growth p.a)	<input type="radio"/>	<input type="radio"/>
C) Allow your business to contract (Requires you to do nothing at all)	<input type="radio"/>	<input type="radio"/>

If you have even hesitated in ticking the “Yes” box to any of these questions (except the last one) then for the success of your business it is time to review where and how you want to take “your” business.

Take control of your business

Control Zone on 0418 161600 or john@controlzone.com.au

Why not visit www.controlzone.com.au
to see if we have the solutions for you?